



**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Pricelist**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is GSAAdvantage.gov

Mission Oriented Business Integrated Services (MOBIS)

For more information on ordering From Federal Supply Schedules click on the GSA Schedules button at www.gsa.gov.

Industrial Group 874, Industrial Class 8742

Contract Number: GS-10F-0007P

Special Item No. 874-1 Consulting Services
Special Item No. 874-2 Facilitation Services
Special Item No. 874-3 Survey Services
Special Item No. 874-4 Training Services
Special Item No. 874-6 Acquisition Management Support Services
Special Item No. 874-7 Program and Project Management Services

**BAE Systems Information Solutions Inc.
2525 Network Place, Herndon, VA 20171**

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Fax: (703) 563-7702 (Please notify of fax transmission)

Email: gsa.mobis.pmo@baesystems.com

<http://www.baesystems.com/Businesses/IntelligenceSecurity/>

**Period Covered by Contract:
October 1, 2003 though September 30, 2013**

**Pricelist current through Modification # PS-0024
Dated September 07, 2011**

Business Size: Large

CUSTOMER INFORMATION

- 1a. The Special Item Numbers (SINs) awarded by GSA under this Schedule contract are:

874-1 – Consulting Services

BAE Systems provides expert advice, assistance, guidance or counseling in support an agency's mission-oriented business functions. Services covered by this SIN are:

- Management or strategy consulting
- Program planning, audits, and evaluations
- Studies, analyses, scenarios, and reports relating to an agency's mission-oriented business programs or initiatives, such as defense studies, tabletop exercises or scenario simulations, educational studies, regulatory or policy studies, health care studies, economic studies, and preparedness studies
- Executive/management coaching services
- Customized business training as needed to successfully perform/complete a consulting engagement
- Policy and regulation development assistance
- Expert Witness services in support of litigation, claims, or other formal cases
- Advisory and assistance services in accordance with FAR 37.203

Financial audits are not covered within the MOBIS Schedule. The term "consulting" as defined herein does not include staff augmentation.

874-2 – Facilitation Services

BAE Systems provides facilitation and related decision support services for agencies engaged in collaboration efforts, working groups, or teams. Services covered by this SIN are:

- Defining, refining, and resolving disputes, disagreements, and divergent views (excluding EEO disputes)
- Leading or facilitating group briefings and discussions, enabling focused decision-making
- Recording discussion content and related facilitation support services
- Debriefing stakeholders
- Preparing and providing draft and final reports relating to the facilitated issues

Conference planning and management services are excluded from this SIN.

874-3 – Survey Services

BAE Systems provides surveying relating to mission-oriented business issues. Services covered by this SIN are:

- Survey planning, design, and development
- Pretest/pilot surveying
- Assessing reliability and validity of data
- Conducting/administering surveys
- Analyses of quantitative and qualitative survey data
- Production of reports related to the survey
- Briefings of results to stakeholders

Any surveys relating to condition or status of equipment or property, or Architect and Engineering services as defined in FAR 36.601-4, are not covered under MOBIS.

874-4 – Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration

BAE Systems provides support and instructor led training courses that are delivered via classroom or web-based systems. Professional training shall be in support of learning management, subject matter specific training relating to specific requirements based on customer needs, and other management based training requirements. Services covered by this SIN are:

- Learning Management
- SME Specific Training
- Requirements Training
- Management Development Training
- Web-based Training
- Course Development

874-6 – Acquisition Management Support Services

BAE Systems provides support to agencies in conducting federal acquisition management activities, as follows: Acquisition planning assistance; developing acquisition documents, including quality assurance surveillance plans, statements of work, synopses, and solicitations; expert assistance in evaluating proposals; contract administration services; and competitive sourcing support, including OMB Circular A-76 studies, strategic sourcing studies, privatization studies, public-private partnerships, and Federal Activities Inventory Reform (FAIR) Act studies.

Inherently Governmental services as identified FAR 7.503 or by the ordering agency are prohibited under MOBIS.

874-7 – Program and Project Management Services

BAE Systems provides services to assist agencies in planning, initiating, managing, executing, and closing out mission-oriented business programs and projects. Services included are:

- Project leadership and communications with stakeholders
- Project planning and scheduling
- Earned value management support
- Project management, including performance monitoring and measurement
- Reporting and documentation associated with project/program objectives
- Stakeholders briefings, participation in required meetings, and related project support services
- Program integration services
- Project close-out services

All services will be provided and performed under the supervision/management of a BAE Systems Project Manager or Program Manager.

- 1b. Identification of Lowest Priced Model Number and Lowest Unit Price. All prices shown herein are as stated. All discounts and the GSA Industrial Funding Fee (IFF) have already been applied.
- 1c. Labor Category Hourly Rates and Labor Category Descriptions. Labor category descriptions start on Page 7 of this Price List. Labor category hourly rates offered under this Schedule start on Page 15 of this Price List.
2. Maximum Order: The maximum order amount under this GSA Schedule contract is \$1,000,000. Notwithstanding this limit, ordering agencies may place, and BAE Systems may honor, orders exceeding this limit in accordance with Federal Acquisition Regulation (FAR) 8-404. Ordering agencies are encouraged to seek price reductions for orders in excess of \$1,000,000.
3. Minimum Order: The minimum dollar value of an order is \$300.
4. Geographic Coverage: Domestic and overseas
5. Point(s) of Production: Services under this contract can be provided at Government or contractor sites on an order by order basis.
6. Discounts from List Price: All prices shown herein are as stated. All discounts and the GSA Industrial Funding Fee (IFF) have already been applied.
7. Quantity Discounts: As negotiated and mutually agreed to for each delivery/task order.
8. Prompt Payment Terms: None.
- 9a. Government Purchase Cards. Purchase card orders will be accepted below the micro-purchase threshold.
- 9b. Government Purchase Cards. Purchase card orders will be accepted above the micro-purchase threshold.
10. Foreign Items. Not applicable.
- 11a. Time of Delivery. Delivery requirements are specified on individual task orders.

- 11b. Expedited Delivery. Please contact the Contractor should you require expedited or urgent delivery.
- 11c. Overnight and 2-day Delivery. Please contact the Contractor for rates for overnight and 2-day delivery.
- 11d. Urgent Requirements. Pursuant to I-FSS-140-B, Urgent Requirements, when the FSS contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, the agency may contact the BAE SYSTEMS Contract Administrator (see page 1) for the purpose of obtaining accelerated delivery. BAE SYSTEMS will offer an accelerated delivery date if possible to the ordering agency in accordance with all other terms and conditions of the contract.
12. F.O.B. Point(s). F.O.B. Destination
- 13a. Ordering Address(s). All orders under this contract should be placed with the address below:
- BAE Systems Information Solutions Inc.
2525 Network Place, Herndon, VA 20171
Phone: (703) 563-7980
ATTN: Contracts Department
- Orders may also be placed by telephone, fax, or email to the following numbers.
Phone: (703) 563-7980
Fax: (703) 563-7702 (Please notify of fax transmission)
Email: gsa.mobis.pmo@baesystems.com
- 13b. Ordering Procedures. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage
14. Payment Addresses:
- | Electronic Payment | Other Than Electronic Payment |
|---|---|
| Citibank Delaware
One Penn's Way
New Castle, DE 19702 | BAE Systems
c/o Citibank
Lockbox 7247-6141
Philadelphia, PA 19170-6141 |
15. Warranty Provision. Not applicable.
16. Export Packing Charges. Not applicable.
17. Terms and Conditions of Government Purchase Card Acceptance. The rates included in this contract do not include credit card processing fees for orders above the micro purchase threshold. Processing fees may be waived on a case-by-case basis.
18. Terms and Conditions of Rental, Maintenance, and Repair. Not applicable.

- 19. Terms and Conditions of Installation. Not applicable.
- 20. Terms and Conditions for Repair Parts. Not applicable.
- 20a. Terms and Conditions for any Other Services. Not applicable.
- 21. List of Service and Distribution Points. Service and distribution points are on an order by order basis.
- 22. List of Participating Dealers. Not applicable.
- 23. Preventive Maintenance. Not applicable.
- 24a. Special Attributes such as Environmental Attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not applicable.
- 24b. Section 508 Compliance. Not applicable.
- 25. Data Universal Number System (DUNS) number. Contractor's DUNS number is 00-464-9125
- 26. Notification Regarding Registration in Central Contractor Registration (CCR) database. BAE Systems is registered in the CCR.
- 27. Uncompensated Overtime. Not used.

MOBIS LABOR Category Descriptions

SINS: 874-1, 874-2, 874-3, 874-4, 874-6 and 874-7

Category [#]	Description
Program Manager-Sr. [7P1]	<p>Experience: Responsible for managing a large, complex program or several smaller complex programs. Develops and monitors program objectives, budgets, and schedules and is responsible for all contractual, administrative, and financial aspects of the program.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 15 years in a related field.</p>
Secure Systems Consultant Senior [7P2]	<p>Experience: Top level industry expert responsible for determining the type of security solutions that best fit an organization. Applies industry standard accepted or mandated set of disciplines for planning, analysis, design, and implementation of the most complex secure information solutions on an organization-wide basis or across a major sector.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 8 years experience in a related field.</p>
Secure Systems Consultant [7P3]	<p>Experience: Industry expert responsible for determining the type of security solutions that best fit an organization. Applies accepted or mandated set of disciplines for the planning, analysis, design, and implementation of complex secure information solutions.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 5 years experience in a related field.</p>
Management Consultant-Sr. [7P4]	<p>Experience: Leads multiple strategic consulting projects or a single, large, complex project. Researches and evaluates emerging business process re-engineering methods and briefs client management.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 8 years experience in a related field.</p>
Management Consultant [7P5]	<p>Experience: Directs requirements analysis develops project plans, schedules, and budgets in consultation with the client. Provides guidance to other individuals on the project.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 5 years experience in a related field.</p>
Consultant [7P6]	<p>Experience: Four (4) years of progressive experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p>Duties: Serves as a member of the MOBIS implementation consulting team performing entry and mid-level analytical assignments. He or she supports senior staff in information gathering and data analyses. The Consultant assists the senior staff in report generation and meeting facilitation.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Systems Consultant-Sr. [7P7]	<p>Experience: Top-level technical expert responsible for determining type of systems that best fit an organization. Models and understands key business processes and systems within an organization and the impact technology may have on business processes.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 12 years experience in a related field.</p>

MOBIS LABOR Category Descriptions

SINS: 874-1, 874-2, 874-3, 874-4, 874-6 and 874-7

Category [#]	Description
Systems Consultant [7P8]	<p>Experience: Technical expert responsible for determining the type of systems that best fit an organization. Works to build a coalition within the organization that will formulate the architecture and manage the architectural development process/project.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 8 years experience in a related field.</p>
Secure Systems Analyst – Principal [7P9]	<p>Experience: Considered an expert in one or more disciplines. Consults with customers to define requirements for complex secure solutions and provides technical expertise across projects with regard to security issues and solutions. Guides design and implementation teams in the appropriate technology and methods.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 12 years experience in a related field.</p>
Secure Systems Analyst-Sr. [7P10]	<p>Experience: Senior-level professional; able to independently accomplish complex requirements. Analyzes and defines security requirements for system security needs, multi-level security, encryption, authentication, public key and certificates. Interfaces with customers to determine customer needs, goals, mission, and existing systems.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 8 years experience in a related field.</p>
Systems Analyst-Principal [7P11]	<p>Experience: Considered an expert in one or more disciplines. Conceptualizes broad requirements and translates them into plans for design, development, and implementation. Works with customers at highest levels to recommend solutions.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 8 years experience in a related field.</p>
Systems Analyst-Lead [7P12]	<p>Experience: Coordinates work activities for a small group of technical/professional employees or leads a moderately large, complex function. Meets with customers to provide project status and schedules and is responsible for meeting deadlines.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 12 years experience in a related field.</p>
Systems Analyst-Sr. [7P13]	<p>Experience: Senior-level professional able to work independently to accomplish complex requirements. Develops and evaluates new or existing complex systems or processes. Consults with and advises customers concerning efficient methods of automating or improving business processes in relation to existing or future systems.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 8 years experience in a related field.</p>
Systems Analyst [7P14]	<p>Experience: Works with customers to develop and evaluate new or existing systems processes, define user requirements and system specifications, performs research for systems analysis, performs cost/benefit studies to determine long-term feasibility, and presents recommendation to project team.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 5 years experience in a related field.</p>

MOBIS LABOR Category Descriptions

SINS: 874-1, 874-2, 874-3, 874-4, 874-6 and 874-7

Category [#]	Description
Systems Analyst-Associate [7P15]	<p>Experience: Assists users in evaluating effectiveness of existing systems or processes, defines user requirements and system specification, may perform research for future systems.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 0 years experience in a related field.</p>
Administrative Assistant II [7P16]	<p>Experience: Performs clerical duties, provides administrative support to managers and staff, coordinates logistical details associated with the departmental operations of the field location, and prepares paperwork and forms. Generally works under supervision.</p> <p>Educational Requirements: High School degree or equivalent experience with 4 years experience in a related field.</p>
Administrative Assistant I [7P17]	<p>Experience: Provides clerical support to managers and staff. Assists with office operations, projects and special assignments, and maintains the filing system. Works under close supervision.</p> <p>Educational Requirements: High School degree or equivalent experience with 1 years experience in a related field.</p>
Solutions Architect [7P18]	<p>Experience: Expert in leading activities surrounding the technical design of initiatives that solve specific business needs, specializes in component-based architecture and reuse, defines and recommends initiative blueprints and validates system architectures to ensure they leverage deployment of technologies that are proven, stable, interoperable, portable, secure, and scalable.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 12 years experience in a related field.</p>
Senior Solutions Architect [7P19]	<p>Experience: Top-level expert in leading activities surrounding technical design of initiatives that solve specific business solution, specializes in component-based architecture, defines conceptualization, recommends and validates solutions to leverage current technologies. Performs highly complex assignments with considerable latitude and interfaces with customer to provide high level recommendation and guidance.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 15 years experience in a related field.</p>
Enterprise Architect [7P20]	<p>Experience: Expert in leading activities surrounding design, development, execution, and deployment of an Enterprise Architecture Program. Defines and develops baseline architecture models and identifies and recommends appropriate application of enterprise architecture to meet specific business needs.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 12 years experience in a related field.</p>
Senior Enterprise Architect [7P21]	<p>Experience: Top-level expert in leading activities surrounding design, development, execution, and deployment of an Enterprise Architecture Program. Directs requirements analysis, develops project plans, schedules, and budgets in consultation with the customer, provides guidance to the business team, and works closely with the customer to finalize the project and ensure that customer needs have been accomplished.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 15 years experience in a related field.</p>

MOBIS LABOR Category Descriptions

SINS: 874-1, 874-2, 874-3, 874-4, 874-6 and 874-7

Category [#]	Description
Sr. Program Director II [7P22]	<p>Experience: Directs and controls the activities of one or more large programs through program management group, regularly interacts with company and customer organizations at the executive level, and executes policies that affect operations to meet organizational and contractual requirements.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 15 years experience in a related field.</p>
Senior Program Director I [7P23]	<p>Experience: Directs and controls the activities of one or more large programs through program management groups, regularly interacts with company and customer organizations at the executive level, responsible for initiating and completing projects and processes.</p> <p>Educational Requirements: BA/BS degree or equivalent experience with 12 years experience in a related field.</p>
Partner/SME IV [7P24]	<p>Experience: Must have at least 20 years of experience. Expert in one of the following areas: business process improvement, strategic planning, cost/benefit analyses, information technology, and risk mitigation. May have authored and published articles or books in field of expertise.</p> <p>Duties: Uses a wide application of principles, theories, concepts, and techniques to develop innovative solutions to complex problems while providing expert advice, assistance, or guidance in support of programs and projects. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.</p> <p>Educational Requirements: Masters degree or equivalent experience in Business, Information Technology, Science, Finance, or a related field.</p> <p>Clearance: May hold a high level clearance.</p>
Senior Subject Matter Expert/SME III [7P25]	<p>Experience: Must have at least 15 years of experience in field of expertise.</p> <p>Duties: Provides expertise utilizing a wide application of principles, theories, concepts, or techniques to solve problems relating to customer requirements, specifications and quality assurance standards. Makes recommendations.</p> <p>Educational Requirements: BS/BA Degree or equivalent experience in Business, Information Technology, Science, Finance, or a related field.</p> <p>Clearance: May hold a high level clearance.</p>
Managing Associate [7P26]	<p>Experience: Must have at least 8 years of experience in a related field.</p> <p>Duties: Directs, coordinates and exercises supervisory authority for planning, organizing, controlling, integrating and completing projects. Determines work schedules, sets priorities and implements procedures for performing work activities. Directs and monitors work results for meeting customer requirements, specifications and quality assurance standards.</p> <p>Educational Requirements: BS/BA Degree or equivalent experience in a related field.</p>

MOBIS LABOR Category Descriptions

SINS: 874-1, 874-2, 874-3, 874-4, 874-6 and 874-7

Category [#]	Description
Operations Systems Specialist II [7P27]	<p>Experience: Six (6) years of progressive experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p>Duties: Serves as a member of a MOBIS implementation consulting team performing mid-level analytical assignments. Responsible for gathering and organizing information on problems or procedures including present operating procedures. Assists in overseeing and managing projects and tasks.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Operations Systems Specialist I [7P28]	<p>Experience: Three (3) years of progressive experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p>Duties: Serves as a team member and provides survey and research assistance. Responsible for survey testing and implementation. Conducts real-time analysis of program and management issues directly related to the task effort or request.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Subject Matter Expert [7P29]	<p>Experience: Must have at least 7 years of experience. Possesses a high-level of specialized expertise in a technical discipline, sub-discipline, and/or technology involving definition and interpretation of performance requirements and measurements. Experienced in decision making and managing multiple programs/projects simultaneously.</p> <p>Duties: Uses a wide application of principles, theories, concepts, and techniques to develop innovative solutions to problems. Leads concept development, system design, and simulation and modeling functions to support life-cycle-engineering activities. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.</p> <p>Educational Requirements: BS/BA/Masters Degree or equivalent experience in Business, Information Technology, Science, Finance, or a related field.</p>
Senior Associate [7P30]	<p>Experience: Must have at least 6 years of experience. Must possess high-level specialized expertise in a technical discipline, sub-discipline, and/or technology involving definition and interpretation of performance requirements and measurements.</p> <p>Duties: Leads a team in concept development, system design, and simulation and modeling functions to support life-cycle-engineering activities. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.</p> <p>Educational Requirements: BS/BA Degree or equivalent experience in Business, Information Technology, Science, Finance, or a related field.</p>

MOBIS LABOR Category Descriptions

SINS: 874-1, 874-2, 874-3, 874-4, 874-6 and 874-7

Category [#]	Description
Associate [7P31]	<p>Experience: Must have at least 4 years of experience. Specialized expertise in a technical discipline, sub-discipline, and/or technology involving definition and interpretation of performance requirements and measurements.</p> <p>Duties: Part of a team using wide application of principles, theories, concepts, and techniques to develop innovative solutions to problems. Works under supervision.</p> <p>Educational Requirements: BS/BA Degree or equivalent experience in a related field.</p>
Project Administrator [7P32]	<p>Experience: Must have at least 2 years of experience. Specialized project experience in a related field.</p> <p>Duties: Works under direct supervision. Must possess experience in business, information technology, math, or finance.</p> <p>Educational Requirements: HS/BS Degree or equivalent experience in a related field.</p>
Chief System Analyst III [7P33]	<p>Experience: 15 years accepted - Must have at least 10 years specialized experience in one of the following areas: strategic planning, cost/benefit analyses, information technology systems and solutions, process improvement, and risk mitigation. May have authored and published articles or books in field of expertise.</p> <p>Duties: Provides expert advice, assistance, or guidance in support of programs and projects. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.</p> <p>Education: MS-preferred, however, BA/BS Degree in a related discipline or equivalent experience.</p>
Chief System Analyst II [7P34]	<p>Experience: 12 years - Must have at least 8 years specialized experience in one of the following areas: strategic planning, cost/benefit analyses, process improvement, and risk mitigation. May have authored and published articles or books in field of expertise.</p> <p>Duties: Provides expert advice, assistance, or guidance in support of programs and projects. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.</p> <p>Education: BA/BS Degree in related discipline or equivalent years of experience.</p>
Chief System Analyst I [7P35]	<p>Experience: 9 years - Must have at least 6 years specialized experience in one of the following areas: systems integration, information technology, business planning and research, and cost and benefit analysis.</p> <p>Duties: Leads concept development, system design, and simulation and modeling functions to support life-cycle-engineering activities.</p> <p>Education: BA/BS Degree in related discipline or equivalent years of experience.</p>
Senior Principal Analyst III [7P36]	<p>Experience: 12 years - Must have specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p>Duties: Applies knowledge of and experience with technological, programmatic, program management or business fields to support the analysis of complex systems engineering, systems technology, support systems, program management, management or other related program.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>

MOBIS LABOR Category Descriptions

SINS: 874-1, 874-2, 874-3, 874-4, 874-6 and 874-7

Category [#]	Description
Senior Principal Analyst II [7P37]	<p>Experience: 9 years - Must have specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p>Duties: Applies knowledge of and experience with technological, programmatic, program management or business fields to support the analysis of complex systems engineering, systems technology, support systems, program management, management or other related program.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Senior Principal Analyst I [7P38]	<p>Experience: 8 years - Must have at least 4 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p>Duties: Applies knowledge of and experience with technological, programmatic, program management or business fields to support the analysis of complex systems engineering, systems technology, support systems, program management, management or other related program.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Principal Analyst III [7P39]	<p>Experience: 8 years - Must have at least 4 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p>Duties: Applies knowledge of and experience with technological, programmatic, program management or business fields to support the analysis of complex systems engineering, systems technology, support systems, program management, management or other related program.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Principal Analyst II [7P40]	<p>Experience: 7 years - Must have at least 3 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p>Duties: Applies knowledge of and experience with technological, programmatic, program management or business fields to support the analysis of complex systems engineering, support systems, or other related program.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Principal Analyst I [7P41]	<p>Experience: 6 years - Must have at least 3 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p>Duties: Applies knowledge of and experience with technological, programmatic, program management or business fields to support the analysis of complex systems engineering, information technology, or other related program.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>

MOBIS LABOR Category Descriptions

SINS: 874-1, 874-2, 874-3, 874-4, 874-6 and 874-7

Category [#]	Description
Lead Analyst III [7P42]	<p>Experience: 6 years - Must have at least 2 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p>Duties: Leads a team in one or more of the following: management or business solutions to support the analysis of complex systems engineering, systems technology, or other related program.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Lead Analyst II [7P43]	<p>Experience: 5 years - Must have at least 2 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p>Duties: Assists in the analysis of technological, programmatic, business fields to support the analysis of complex systems engineering, systems technology, support systems, or other related program.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Lead Analyst I [7P44]	<p>Experience: 3 years - Must have at least 2 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p>Duties: Assists in programmatic, program management or business fields to support the analysis of complex systems engineering, systems technology, or other related program. Works under supervision.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Analyst III [7P45]	<p>Experience: 6 years - Must have at least 3 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p>Duties: May lead a team of analysts in technological, programmatic, business fields to support the analysis of complex systems, business process reengineering, support services, financial management reviews, or other related program.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Analyst II [7P46]	<p>Experience: 4 years - Must have at least 2 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p>Duties: May lead a team of analysts in technological, programmatic, business fields to support the analysis of complex systems, business process reengineering, support systems, financial management reviews, or other related program.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>

MOBIS LABOR Category Descriptions

SINS: 874-1, 874-2, 874-3, 874-4, 874-6 and 874-7

Category [#]	Description
Analyst I [7P47]	<p>Experience: 4 years - Must have at least 2 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p>Duties: Assists team lead in technological, programmatic, business fields to support the analysis of complex systems, business process reengineering, support systems, financial management reviews, or other related program.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Junior Analyst II [7P48]	<p>Experience: 3 years - Must have at least 2 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p>Duties: Works with a team in support of programmatic, program management or business fields to support the analysis of complex systems, support systems, program management, business process reengineering, or other related program.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Junior Analyst I [7P49]	<p>Experience: 1 year - Must have at least 0 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p>Duties: Works under supervision on a team providing program management or business fields to support the analysis of business Process reengineering, support systems, or other related program.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Senior Researcher [7P50]	<p>Experience: Four (4) years of progressive experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p>Duties: Performs high-level analytical and operational MOBIS implementation consulting assignments. Responsible for research and analysis functions, collects specified research data, interprets basic research data, and reviews research publications for MOBIS-related projects.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Researcher [7P51]	<p>Experience: Three (3) years of progressive experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p>Duties: Performs mid-level analytical and operational MOBIS implementation consulting assignments. Assists in collecting specific research data, interpreting basic research data, and reviewing research publications for MOBIS-related projects.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>

MOBIS LABOR Category Descriptions

SINS: 874-1, 874-2, 874-3, 874-4, 874-6 and 874-7

Category [#]	Description
Associate Researcher [7P52]	<p>Experience: Two (2) years of progressive experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p>Duties: Performs entry-level analytical and operational MOBIS implementation consulting assignments. Accumulates facts/data for MOBIS-related projects.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Principal Research Assistant [7P53]	<p>Experience: Three (3) years of progressive experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p>Duties: Supports research and analysis functions, compiles specified research and data, interprets basic research data, and reviews research publications for MOBIS-related projects.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Senior Research Assistant [7P54]	<p>Experience: Two (2) years of progressive experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p>Duties: Assists senior staff in providing research, collecting data, and reviewing research publications for MOBIS-related projects.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>
Research Assistant [7P55]	<p>Experience: One (1) year of experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p>Duties: Serves on the MOBIS implementation consulting team performing entry- and mid-level analytical tasks.</p> <p>Education: BA/BS Degree or equivalent years of experience.</p>

**MOBIS LABOR CATEGORY HOURLY RATES
SINS 874-1, 874-2, 874-3, AND 874-7**

02/26/2009 through 09/21/2009 of Contract Year 6

GSA Labor Category		Portion of Contract Year 6 (2/26/09 - 9/21/09)
Program Manager - Sr.		\$297.00
Secure Systems Consultant - Sr.		\$297.00
Secure Systems Consultant		\$258.00
Management Consultant - Sr.		\$258.00
Management Consultant		\$195.00
Systems Consultant - Sr.		\$258.00
Systems Consultant		\$224.00
Secure Systems Analyst - Prin.		\$224.00
Secure Systems Analyst - Sr.		\$194.00
Systems Analyst - Prin.		\$194.00
Systems Analyst – Lead		\$170.00
Systems Analyst - Sr.		\$147.00
Systems Analyst		\$128.00
Systems Analyst - Assoc.		\$104.00
Administrative Assistant II		\$78.00
Administrative Assistant I**		\$62.00
Solutions Architect		\$295.00
Senior Solutions Architect		\$339.00
Enterprise Architect		\$295.00
Senior Enterprise Architect		\$339.00
Senior Program Director II		\$392.00
Senior Program Director I		\$339.00
ADDED 2/26/09	Partner/SME IV	\$199.50
	Senior Subject Matter Expert/SME III	\$174.57
	Managing Associate	\$154.62
	Subject Matter Expert	\$124.69
	Senior Associate	\$104.74
	Associate	\$79.80
	Project Administrator**	\$54.86

The above prices include an Industrial Funding Fee (IFF) of ¾ of 1%.

**Indicates SCA-eligible labor categories. See the SCA Matrix following the price list for additional information regarding these labor categories.

**MOBIS LABOR CATEGORY HOURLY RATES
SINS 874-1, 874-2, 874-3, AND 874-7
09/22/2009 through 09/30/2009 of Contract Year 6**

GSA Labor Category		Portion of Contract Year 6 (9/22/09 - 9/30/09)
Program Manager - Sr.		\$297.00
Secure Systems Consultant - Sr.		\$297.00
Secure Systems Consultant		\$258.00
Management Consultant - Sr.		\$258.00
Management Consultant		\$195.00
Systems Consultant - Sr.		\$258.00
Systems Consultant		\$224.00
Secure Systems Analyst - Prin.		\$224.00
Secure Systems Analyst - Sr.		\$194.00
Systems Analyst - Prin.		\$194.00
Systems Analyst – Lead		\$170.00
Systems Analyst - Sr.		\$147.00
Systems Analyst		\$128.00
Systems Analyst - Assoc.		\$104.00
Administrative Assistant II		\$78.00
Administrative Assistant I**		\$62.00
Solutions Architect		\$295.00
Senior Solutions Architect		\$339.00
Enterprise Architect		\$295.00
Senior Enterprise Architect		\$339.00
Senior Program Director II		\$392.00
Senior Program Director I		\$339.00
Partner/SME IV		\$199.50
Senior Subject Matter Expert/SME III		\$174.57
Managing Associate		\$154.62
Subject Matter Expert		\$124.69
Senior Associate		\$104.74
Associate		\$79.80
Project Administrator**		\$54.86
ADDED 9/22/09	Chief System Analyst III	\$206.97
	Chief System Analyst II	\$183.95
	Chief System Analyst I	\$152.67
	Senior Principal Analyst III	\$149.48
	Senior Principal Analyst II	\$134.64
	Senior Principal Analyst I	\$123.69
	Principal Analyst III	\$120.51
	Principal Analyst II	\$114.15
	Principal Analyst I	\$102.58
	Lead Analyst III	\$96.80
	Lead Analyst II	\$89.40
	Lead Analyst I	\$83.47
	Analyst III	\$79.03
	Analyst II	\$72.07
	Analyst I	\$71.93
	Junior Analyst II	\$59.20
	Junior Analyst I**	\$49.59

The above prices include an Industrial Funding Fee (IFF) of ¾ of 1%.

**Indicates SCA-eligible labor categories. See the SCA Matrix following the price list for additional information regarding these labor categories.

**MOBIS LABOR CATEGORY HOURLY RATES
SINS 874-1, 874-2, 874-3, 874-6 AND 874-7
Contract Year 7 – (10/01/2009 through 09/30/2010)**

GSA Labor Category	Contract Year 7 (10/1/09 - 9/30/10)
Program Manager - Sr.	\$297.00
Secure Systems Consultant - Sr.	\$297.00
Secure Systems Consultant	\$258.00
Management Consultant - Sr.	\$258.00
Management Consultant	\$195.00
Systems Consultant - Sr.	\$258.00
Systems Consultant	\$224.00
Secure Systems Analyst - Prin.	\$224.00
Secure Systems Analyst - Sr.	\$194.00
Systems Analyst - Prin.	\$194.00
Systems Analyst - Lead	\$170.00
Systems Analyst - Sr.	\$147.00
Systems Analyst	\$128.00
Systems Analyst - Assoc.	\$104.00
Administrative Assistant II	\$78.00
Administrative Assistant I**	\$62.00
Solutions Architect	\$295.00
Senior Solutions Architect	\$339.00
Enterprise Architect	\$295.00
Senior Enterprise Architect	\$339.00
Senior Program Director II	\$392.00
Senior Program Director I	\$339.00
Partner/SME IV	\$199.50
Senior Subject Matter Expert/SME III	\$174.57
Managing Associate	\$154.62
Subject Matter Expert	\$124.69
Senior Associate	\$104.74
Associate	\$79.80
Project Administrator**	\$54.86
Chief System Analyst III	\$206.97
Chief System Analyst II	\$183.95
Chief System Analyst I	\$152.67
Senior Principal Analyst III	\$149.48
Senior Principal Analyst II	\$134.64
Senior Principal Analyst I	\$123.69
Principal Analyst III	\$120.51
Principal Analyst II	\$114.15
Principal Analyst I	\$102.58
Lead Analyst III	\$96.80
Lead Analyst II	\$89.40
Lead Analyst I	\$83.47
Analyst III	\$79.03
Analyst II	\$72.07
Analyst I	\$71.93
Junior Analyst II	\$59.20
Junior Analyst I**	\$49.59

The above prices include an Industrial Funding Fee (IFF) of ¾ of 1%.

**Indicates SCA-eligible labor categories. See the SCA Matrix following the price list for additional information regarding these labor categories.

**MOBIS LABOR CATEGORY HOURLY RATES
SINS 874-1, 874-2, 874-3, 874-4, 874-6, AND 874-7
Contract Year 8 – (10/01/2010 through 09/30/2011)**

Cat #	GSA Labor Category	Contract Year 8 (10/1/10 - 9/30/11)

7P1	Program Manager - Sr.	\$297.00
7P2	Secure Systems Consultant - Sr.	\$297.00
7P3	Secure Systems Consultant	\$258.00
7P4	Management Consultant - Sr.	\$258.00
7P5	Management Consultant	\$195.00
7P6	ADDED 11/17/2010 Consultant	\$126.22
7P7	Systems Consultant - Sr.	\$258.00
7P8	Systems Consultant	\$224.00
7P9	Secure Systems Analyst - Prin.	\$224.00
7P10	Secure Systems Analyst - Sr.	\$194.00
7P11	Systems Analyst - Prin.	\$194.00
7P12	Systems Analyst – Lead	\$170.00
7P13	Systems Analyst - Sr.	\$147.00
7P14	Systems Analyst	\$128.00
7P15	Systems Analyst - Assoc.	\$104.00
7P16	Administrative Assistant II	\$78.00
7P17	Administrative Assistant I**	\$62.00
7P18	Solutions Architect	\$295.00
7P19	Senior Solutions Architect	\$339.00
7P20	Enterprise Architect	\$295.00
7P21	Senior Enterprise Architect	\$339.00
7P22	Senior Program Director II	\$392.00
7P23	Senior Program Director I	\$339.00
7P24	Partner/SME IV	\$199.50
7P25	Senior Subject Matter Expert/SME III	\$174.57
7P26	Managing Associate	\$154.62
7P27	ADDED 11/17/2010	Operations System Specialist II
7P28		Operations System Specialist I
7P29	Subject Matter Expert	\$124.69
7P30	Senior Associate	\$104.74
7P31	Associate	\$79.80
7P32	Project Administrator**	\$54.86

The above prices include an Industrial Funding Fee (IFF) of ¾ of 1%.

**Indicates SCA-eligible labor categories. See the SCA Matrix following the price list for additional information regarding these labor categories.

*** Category Numbers added for clarification purposes as of Mod PS-0024, dtd 09/07/2011.

Cat #	GSA Labor Category		Contract Year 8 (10/1/10 - 9/30/11)
***	Continued		
7P33	Chief System Analyst III		\$206.97
7P34	Chief System Analyst II		\$183.95
7P35	Chief System Analyst I		\$152.67
7P36	Senior Principal Analyst III		\$149.48
7P37	Senior Principal Analyst II		\$134.64
7P38	Senior Principal Analyst I		\$123.69
7P39	Principal Analyst III		\$120.51
7P40	Principal Analyst II		\$114.15
7P41	Principal Analyst I		\$102.58
7P42	Lead Analyst III		\$96.80
7P43	Lead Analyst II		\$89.40
7P44	Lead Analyst I		\$83.47
7P45	Analyst III		\$79.03
7P46	Analyst II		\$72.07
7P47	Analyst I		\$71.93
7P48	Junior Analyst II		\$59.20
7P49	Junior Analyst I**		\$49.59
7P50	ADDED 11/17/2010	Senior Researcher	\$82.04
7P51		Researcher	\$75.73
7P52		Associate Researcher	\$69.43
7P53		Principal Research Assistant	\$63.10
7P54		Senior Research Assistant	\$56.79
7P55		Research Assistant	\$50.49

The above prices include an Industrial Funding Fee (IFF) of $\frac{3}{4}$ of 1%.

**Indicates SCA-eligible labor categories. See the SCA Matrix following the price list for additional information regarding these labor categories.

*** Category Numbers added for clarification purposes as of Mod PS-0024, dtd 09/07/2011.

MOBIS LABOR CATEGORY HOURLY RATES
SINS 874-1, 874-2, 874-3, 874-4, 874-6, AND 874-7
Contract Year 9 – (10/01/2011 through 09/30/2012)

Cat #	GSA Labor Category	Contract Year 9 (10/1/11 - 9/30/12)

7P1	Program Manager - Sr.	\$297.00
7P2	Secure Systems Consultant - Sr.	\$297.00
7P3	Secure Systems Consultant	\$258.00
7P4	Management Consultant - Sr.	\$258.00
7P5	Management Consultant	\$195.00
7P6	ADDED 11/17/2010 Consultant	\$126.22
7P7	Systems Consultant - Sr.	\$258.00
7P8	Systems Consultant	\$224.00
7P9	Secure Systems Analyst - Prin.	\$224.00
7P10	Secure Systems Analyst - Sr.	\$194.00
7P11	Systems Analyst - Prin.	\$194.00
7P12	Systems Analyst - Lead	\$170.00
7P13	Systems Analyst - Sr.	\$147.00
7P14	Systems Analyst	\$128.00
7P15	Systems Analyst - Assoc.	\$104.00
7P16	Administrative Assistant II	\$78.00
7P17	Administrative Assistant I**	\$62.00
7P18	Solutions Architect	\$295.00
7P19	Senior Solutions Architect	\$339.00
7P20	Enterprise Architect	\$295.00
7P21	Senior Enterprise Architect	\$339.00
7P22	Senior Program Director II	\$392.00
7P23	Senior Program Director I	\$339.00
7P24	Partner/SME IV	\$199.50
7P25	Senior Subject Matter Expert/SME III	\$174.57
7P26	Managing Associate	\$154.62
7P27	ADDED 11/17/2010	Operations System Specialist II
7P28		Operations System Specialist I
7P29	Subject Matter Expert	\$124.69
7P30	Senior Associate	\$104.74
7P31	Associate	\$79.80
7P32	Project Administrator**	\$54.86

The above prices include an Industrial Funding Fee (IFF) of ¾ of 1%.

**Indicates SCA-eligible labor categories. See the SCA Matrix following the price list for additional information regarding these labor categories.

*** Category Numbers added for clarification purposes as of Mod PS-0024, dtd 09/07/2011.

Cat #	GSA Labor Category		Contract Year 9 (10/1/11 - 9/30/12)
***	Continued		
7P33	Chief System Analyst III		\$206.97
7P34	Chief System Analyst II		\$183.95
7P35	Chief System Analyst I		\$152.67
7P36	Senior Principal Analyst III		\$149.48
7P37	Senior Principal Analyst II		\$134.64
7P38	Senior Principal Analyst I		\$123.69
7P39	Principal Analyst III		\$120.51
7P40	Principal Analyst II		\$114.15
7P41	Principal Analyst I		\$102.58
7P42	Lead Analyst III		\$96.80
7P43	Lead Analyst II		\$89.40
7P44	Lead Analyst I		\$83.47
7P45	Analyst III		\$79.03
7P46	Analyst II		\$72.07
7P47	Analyst I		\$71.93
7P48	Junior Analyst II		\$59.20
7P49	Junior Analyst I**		\$49.59
7P50	ADDED 11/17/2010	Senior Researcher	\$82.04
7P51		Researcher	\$75.73
7P52		Associate Researcher	\$69.43
7P53		Principal Research Assistant	\$63.10
7P54		Senior Research Assistant	\$56.79
7P55		Research Assistant	\$50.49

The above prices include an Industrial Funding Fee (IFF) of ¾ of 1%.

**Indicates SCA-eligible labor categories. See the SCA Matrix following the price list for additional information regarding these labor categories.

*** Category Numbers added for clarification purposes as of Mod PS-0024, dtd 09/07/2011.

**MOBIS LABOR CATEGORY HOURLY RATES
SINS 874-1, 874-2, 874-3, 874-4, 874-6, AND 874-7
Contract Year 10 – (10/01/2012 through 09/30/2013)**

Cat #	GSA Labor Category	Contract Year 10 (10/1/12 – 9/30/13)

7P1	Program Manager - Sr.	\$297.00
7P2	Secure Systems Consultant - Sr.	\$297.00
7P3	Secure Systems Consultant	\$258.00
7P4	Management Consultant - Sr.	\$258.00
7P5	Management Consultant	\$195.00
7P6	ADDED 11/17/2010 Consultant	\$126.22
7P7	Systems Consultant - Sr.	\$258.00
7P8	Systems Consultant	\$224.00
7P9	Secure Systems Analyst - Prin.	\$224.00
7P10	Secure Systems Analyst - Sr.	\$194.00
7P11	Systems Analyst - Prin.	\$194.00
7P12	Systems Analyst - Lead	\$170.00
7P13	Systems Analyst - Sr.	\$147.00
7P14	Systems Analyst	\$128.00
7P15	Systems Analyst - Assoc.	\$104.00
7P16	Administrative Assistant II	\$78.00
7P17	Administrative Assistant I**	\$62.00
7P18	Solutions Architect	\$295.00
7P19	Senior Solutions Architect	\$339.00
7P20	Enterprise Architect	\$295.00
7P21	Senior Enterprise Architect	\$339.00
7P22	Senior Program Director II	\$392.00
7P23	Senior Program Director I	\$339.00
7P24	Partner/SME IV	\$199.50
7P25	Senior Subject Matter Expert/SME III	\$174.57
7P26	Managing Associate	\$154.62
7P27	ADDED 11/17/2010 Operations System Specialist II	\$140.10
7P28	Operations System Specialist I	\$100.97
7P29	Subject Matter Expert	\$124.69
7P30	Senior Associate	\$104.74
7P31	Associate	\$79.80
7P32	Project Administrator**	\$54.86

The above prices include an Industrial Funding Fee (IFF) of ¾ of 1%.

**Indicates SCA-eligible labor categories. See the SCA Matrix following the price list for additional information regarding these labor categories.

*** Category Numbers added for clarification purposes as of Mod PS-0024, dtd 09/07/2011.

Cat #	GSA Labor Category		Contract Year 10 (10/1/12 – 9/30/13)
***	Continued		
7P33	Chief System Analyst III		\$206.97
7P34	Chief System Analyst II		\$183.95
7P35	Chief System Analyst I		\$152.67
7P36	Senior Principal Analyst III		\$149.48
7P37	Senior Principal Analyst II		\$134.64
7P38	Senior Principal Analyst I		\$123.69
7P39	Principal Analyst III		\$120.51
7P40	Principal Analyst II		\$114.15
7P41	Principal Analyst I		\$102.58
7P42	Lead Analyst III		\$96.80
7P43	Lead Analyst II		\$89.40
7P44	Lead Analyst I		\$83.47
7P45	Analyst III		\$79.03
7P46	Analyst II		\$72.07
7P47	Analyst I		\$71.93
7P48	Junior Analyst II		\$59.20
7P49	Junior Analyst I**		\$49.59
7P50	ADDED 11/17/2010	Senior Researcher	\$82.04
7P51		Researcher	\$75.73
7P52		Associate Researcher	\$69.43
7P53		Principal Research Assistant	\$63.10
7P54		Senior Research Assistant	\$56.79
7P55		Research Assistant	\$50.49

The above prices include an Industrial Funding Fee (IFF) of $\frac{3}{4}$ of 1%.

**Indicates SCA-eligible labor categories. See the SCA Matrix following the price list for additional information regarding these labor categories.

*** Category Numbers added for clarification purposes as of Mod PS-0024, dtd 09/07/2011.

SCA MATRIX		
SCA Eligible Contract Labor Category	SCA Equivalent Code - Title	WD Number
Project Administrator	01313 - Secretary III	05-2103
Administrative Assistant I	01020 - ADMINISTRATIVE ASSISTANT	05-2103
Junior Analyst I	01613 - WORD PROCESSOR III	05-2103

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.